STEFANO	RACHEL	ARLENE
Applied for:	Applied for:	Applied for:
3 large scholarships Awarded: 0 scholarships	200 small scholarships Awarded: 40 scholarships	3 scholarships with criteria that fit her very well
Total: 0	Total: 10,000	Awarded: 1 scholarship
Stefano was excited about getting three 25,000 scholarships, but so were 15,000 other people.	Rachel had only 50 other competitors for the scholarships she applied for.	Total: 15,000 Although Arlene had almost 200 competitors, she applied for scholarships with very specific criteria that fit her attributes and accomplishments.